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Sales Access Manager Team Edition

Miller Heiman *Team Edition*

Don't have a CRM system?

If your organization does not currently have a CRM system in place, but you would still like to leverage information contained in the Miller Heiman planning sheets, the Team Edition system is an easy-to-use, cost-effective solution.

You can still automate Miller Heiman sales strategy.

The Miller Heiman Team Edition system uses cutting-edge technology to automate Miller Heiman's sales strategy. Use it with *Strategic Selling®*, *Conceptual Selling®*, *Customer Focused Interactions*, *Large Account Management Process*, and *Channel Partner Management*.

Is *Team Edition* for You?

Team Edition is the first-ever system of its kind specifically developed to enable sales organizations to optimize sales performance. Team Edition is for you if you are a:

- CSO - in need of better organizational reporting and diagnostics.
- Sales Manager - looking for increased visibility into sales activities.
- Salesperson - looking for an easy-to-use interface that will support your strategy.

Your entire sales organization can

- Collaborate on accounts, key contacts, and critical opportunities
- Benchmark successes
- Ramp-up new hires quickly
- Close business strategically and consistently

What you can expect from *Team Edition*

- A hosted/on-demand solution to leverage the *Miller Heiman Sales System®*, the most effective in the world
- Complete customization for your unique business model

For more information about the Miller Heiman Team Edition system, or the *Sales Access Manager* tool set, please contact your Miller Heiman representative, or call us at 877-678-3380.

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